



**Wendy Murphy**

**Associate Dean of Undergraduate Academic Programs**  
**Professor of Management at Babson College**  
**Co-Director of the Entrepreneurial Leadership & Influence Program**

*PhD, Boston College*  
*MS, Boston College*  
*BA, Boston College*

Wendy Murphy is the Associate Dean of the Undergraduate School and a Professor of Management at Babson College. She teaches organizational behavior, leadership, and negotiation across undergraduate, MBA, MSEL, and executive education programs.

Professor Murphy's research interests are at the intersection of careers, mentoring, and gender. Her work includes a focus on developmental networks, identity, and the work-life interface. Specifically, she explores the mutual learning that occurs through nontraditional developmental relationships for the benefit of individuals and organizations. In addition, she is interested in how positive relationships across the work-life interface facilitate career success.

Murphy has published her research in several journals, including the Academy of Management Learning and Education, Career Development International, Gender in Management, Human Resource Management, Journal of Management and the Journal of Vocational Behavior among others. Her book with Kathy Kram, *Strategic Relationships at Work: Creating your circle of mentors, sponsors, and peers or success in business and life* (see Additional Links below), applies the scholarship of mentoring to help everyone become an entrepreneurial protégé. In 2014, she was recognized by Poets & Quants as one of the 40 Most Outstanding B-School Profs Under 40 in the World.

Murphy has served twice as a Representative-at-Large for the Careers Division of the Academy of Management. She is also a member of the American Psychological Association, Society for Industrial and Organizational Psychology, and the Organizational Behavior Teaching Society. Professor Murphy lives in Dover with her husband and three energetic children.